



# EUROPEAN SILK ROAD SUMMIT 2021

Destination based upon demand and development in the market

# » ABOUT US

## UNIQUE SYNCHROMODAL LOGISTIC SERVICE PROVIDER



> 200,000 TEU  
By barge



> 90,000 TEU  
By rail



Warehouse  
200,000 m<sup>2</sup>

Number  
23

TOP 100 logistiek»  
dienstverleners

## ALL LOGISTIC SERVICES IN ONE COMPANY

- Intermodal transport
- Inland barge terminals (Tilburg, Trimodal terminal in 2022)
- Inland rail terminals (Tilburg, Eindhoven and Rzepin (Poland))
- Benelux transport & distribution
- European Freight Management
- Warehousing for LCL and FCL

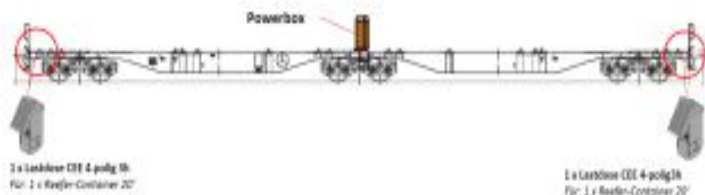
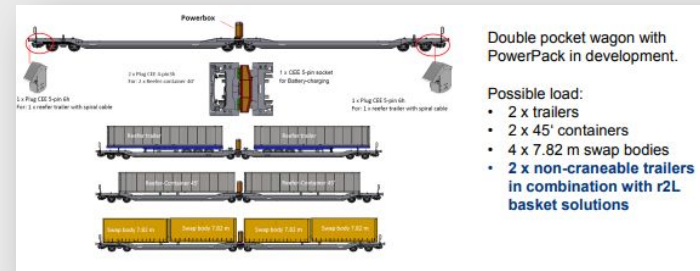
# » DEVELOPMENTS IN THE MARKET

- The cost price for sea transport
- The cost price for container rental
- The production capacity in China
- The availability of raw material in the world
- The travel challenges for the companies
- Request for durability CO2 reduction
- Mobility package



# » NEW DEVELOPMENTS BASED UPON REQUEST CLIENTS

- Power supply wagons (tested in Europe and Russia)



- Usage of PowerPack equipped wagons...
  - independent of the locomotive drive concept
  - possible regardless of the wagon position in the train
  - without cables between the wagons
- Compatible with different types of refrigerated containers → Both 4-pole and 5-pole plugs can be used
- Sggrs 80' = 2 x 40' or 2 x 20' and 1 x 40' reefers
- Sggrs 90' = 2 x 45' reefers

- 1 Access via an individual URL. Alternatively you can scan the QR code on the unit with your smartphone.



Monitoring window appears on the computer or smartphone.



# » NEW DEVELOPMENTS BASED UPON REQUEST CLIENTS

- Bulk transport (normal and dangerous goods)

## Flexitank Transports

For easy transports of liquid goods

- Our team has more than 18 years of experience in the Flexitank market
- Our Flexitank system has capacity range from 12,000 to 24,000 liters
- All our Flexitanks are produced by partner Büscherhoff Packaging Solutions GmbH in Germany and COA conform
- High flexibility regarding customized needs and loading requirements
- Reliable equipment availability
- Ideal for food grade and sensitive products as well as for harmless chemicals
- Preferred for transport to remote destinations without reloading possibilities



# » NEW DEVELOPMENTS BASED UPON REQUEST CLIENTS

We need to improve service and speed.

- Faster wagons (tested in Russia)



# » NEW ROUTES

- Via short – sea to Vladivostok (for lithium batteries and dangerous cargo)
- Via Kaliningrad also connection short – sea with North of Germany
- Via Moscow to the North-Sea Baltic corridor
- And so on



# » COOPERATION

Cooperation between governments and companies (PIB)

- For eastward lanes
- Cooperation: expeditors, ports, rail operators, ministry
- The name of the project: **Green lane**
- Recognise export documents
- AEO certified companies
- Development of a new transit document.





# » COOPERATION

Conclusion:

- We need to improve the lead-time of the connections
- The administrative functions to be automated
- Smooth transition at the borders
- Make it reliable

What will be the new normal in the logistics world?

**THANK YOU FOR  
YOUR ATTENTION**

**GVT**

INTERMODAL  
FREIGHT  
MANAGEMENT



**BTT**

FREIGHT  
MANAGEMENT

**NAME CHANGE FROM 1/1/2022!**